FORTHCOMING FROM EDWARD ELGAR PUBLISHING



The Rise of Transnational **Corporations from Emerging Markets**

Threat or Opportunity?







Edited by Karl P. Sauvant, Columbia Program on International Investment, Columbia University, US

"Having undertaken billions of FDI in many continents and nations, between Argentina and the PRC, I consider Dr. Sauvant's book an eyeopener, a new page, showing us a new super highway. The OFDI volume of emerging markets today, surpassing the entire FDI volume of not even 20 years back, is a signal of success of the free market economy. It signals also the end of privileges for the Europeans. It reflects entrepreneurship at its best on the part of the fast developing nations of Asia. It shows that free access to know how and capital has permitted Asia to catch up at an unprecedented speed. Contrary to often repeated but wrong opinions, the poor of the world have benefited the most by globalization. A market place of unimaginable potential is under construction in the first half of the 21st Century, accelerated by FDI. This book should find many readers, particularly among the political leaders of today and tomorrow."

- Carl H. Hahn, Chairman Emeritus of Volkswagen AG

This comprehensive analysis deals with the range of issues raised by the rise of transnational corporations from emerging markets.

This insightful book shows that foreign direct investment from emerging markets has grown from negligible amounts in the early 1980s to \$210 billion in 2007, with the stock of investment now being well over \$1 trillion. This reflects the rise of firms from these economies to become important players in the world FDI market. The contributors to this book comprehensively analyze the rise of emerging market TNCs, the salient features of the transnational activities of these firms, the relationship of outward FDI and the competitiveness of the firms involved, their impact on host and home countries and implications for the international law and policy system.

The subject of this study is both topical and important and poses a number of challenges that will require considerable policy attention in the future. It will appeal to academics interested in FDI as well as emerging markets. Karl P. Sauvant has gathered together a group of leading academics that makes this an informative and valuable read for anyone interested in the subject, including academics, students at all levels and private sector entities, as well as government officials dealing with outward FDI.

Contributors include: H. Barnard, P.J. Buckley, J. Cantwell, J. Clegg, A. Cross, A.B. Cyrino, J.H. Dunning, L. Eden, R. Geiger, S. Globerman, A. Goldstein, E.M. Graham, C.A. Hall, R. Kant, C. Kim, T.M. Moran, D. Park, M. Rhodes, A. Rugman, J.D. Sachs, K.P. Sauvant, D.M. Shapiro, J.E. Stiglitz, P. Tarso Vilela de Resende, H. Voss, P. Zheng

June 2008 c 384 pp Hardback 978 1 84720 766 1 c \$150.00

TO ORDER THIS TITLE, PLEASE CONTACT:

FROM NORTH & SOUTH AMERICA Edward Elgar Publishing Inc. PO Box 574 Williston, VT 05495-0575 USA Tel: (800) 390-3149 Fax: (802) 864-7626 eep.orders@aidcvt.com

FROM REST OF WORLD Marston Book Services Limited PO Box 269 Abingdon, Oxon OX14 4YN UK Tel: + 44 1235 465500 Fax: + 44 1235 465555 direct.order@marston.co.uk



For further infomation, please contact: The Sales and Marketing Department • Edward Elgar Publishing Inc. The William Pratt House • 9 Dewey Court • Northampton • MA • 01060-3815 • USA









The Rise of Transnational Corporations from Emerging Markets

Threat or Opportunity?







Contents & Contributors:

Foreword Supachai Panitchpakdi

Preface **David M. Schizer, Emerson de Almeida** and **Yiping Zhou**

OVERVIEW

- The Rise of TNCs from Emerging Markets: The Issues Karl P. Sauvant
- The Rise of TNCs from Emerging Markets: The Global Context

Jeffrey D. Sachs

PART I: EXPLORING THE GROWTH AND PATTERN OF OUTWARD FDI FROM DEVELOPING COUNTRIES

The Rise of TNCs from Emerging Markets: Challenges Faced by Firms from India

Ravi Kant

4. The Transnationalization of Supply Chain Management: The Experience of Brazilian Industrial Companies

Paulo Tarso Vilela de Resende and Alvaro Bruno Cyrino

- Do Firms from Emerging Markets have to Invest Abroad?
 Outward FDI and the Competitiveness of Firms
 John Cantwell and Helena Barnard
- 6. How Global are TNCs from Emerging Markets?
 Alan Rugman
- 7. Explaining China's Outward FDI

Peter J. Buckley, Jeremy Clegg, Adam Cross, Hinrich Voss, Mark Rhodes and Ping Zheng

 Old Wine in New Bottles: a Comparison of Emerging Market TNCs Today and Developed Country TNCs Thirty Years Ago John H. Dunning, Changsu Kim and Donghyun Park

PART II: WHAT'S IN IT FOR HOST COUNTRIES?

- 9. Who's Afraid of Emerging Market TNCs? Or: Are Developing Countries Missing Something in the Globalization Debate? Andrea Goldstein
- 10. Corporate Governance of Emerging Market TNCs: Why Does it Matter?

Rainer Geiger

11. Are Emerging Market TNCs Sensitive to Corporate Responsibility Issues?

Carrie A. Hall

PART III: WHAT'S IN IT FOR HOME COUNTRIES AND THE INTERNATIONAL COMMUNITY?

12. Outward FDI and the Economic Performance of Emerging Markets

Steven Globerman and Daniel M. Shapiro

13. What Policies Should Developing Country Governments
Adopt Toward Outward FDI? Lessons from the Experience of
Developed Countries

Theodore M. Moran

14. Will Emerging Markets Change their Attitude toward an International Investment Regime?

Edward M. Graham

15. The need for an Adequate International Framework for FDI **Joseph E. Stiglitz**

CONCLUSION

16. The Rise of TNCs from Emerging Markets: Threat or Opportunity?

Lorraine Eden

Bibliography **Zenaida Hernandez** *Index*